COUNCIL OF THE DISTRICT OF COLUMBIA OFFICE OF THE BUDGET DIRECTOR | JENNIFER BUDOFF, BUDGET DIRECTOR

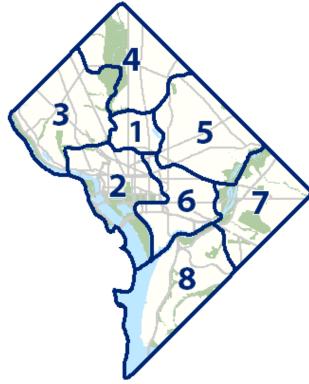
ECONOMIC AND POLICY IMPACT STATEMENT: APPROACHES AND STRATEGIES FOR PROVIDING A MINIMUM INCOME IN THE DISTRICT OF COLUMBIA



RESEARCHERS: SUSANNA GROVES & JOHN MACNEIL WITH ANNE PHELPS, & JOSEPH WOLFE JUNE 13, 2018

Background

- The Council of the District of Columbia (the "Council") enacts laws and sets policies for DC. The Council is unique in that it performs the functions of a state legislature, county council, and city council.
- The Council's Office of the Budget Director advises the body's 13 Councilmembers on matters related to the District's budget, analyzes the fiscal and economic impacts of proposed legislation, and performs policy analysis.
- This study analyzes the policy implications and economic costs and benefits of implementing a minimum income program in the District of Columbia.



Overview

Defining key terms

Evidence from other minimum income pilots

Income needed for District residents to afford basic necessities

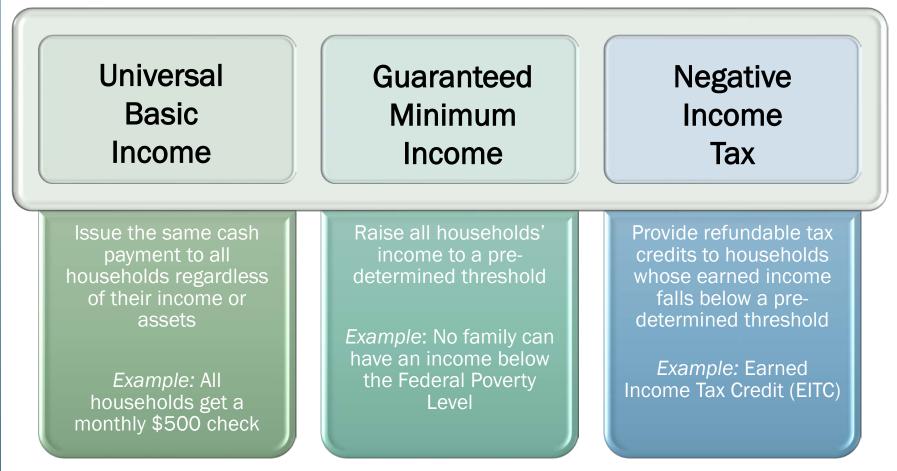
Existing social support systems for low-income District residents

Consider potential policy options for providing a minimum income

Forecast the economic impacts of several policy options

Defining Key Terms

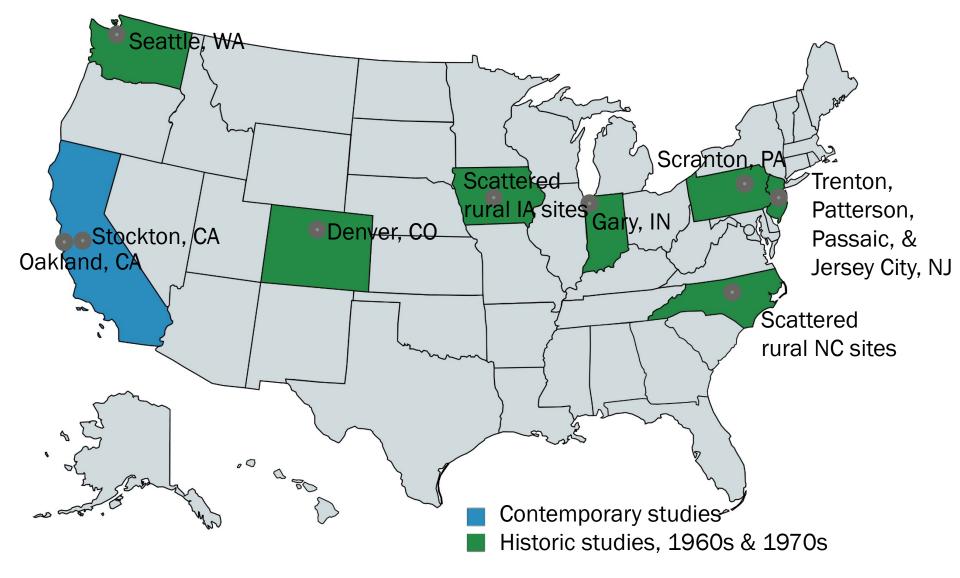
Minimum Income: A type of social welfare support that guarantees that all households have an income that is high enough to provide for their basic living expenses. There are three primary ways to achieve this goal.



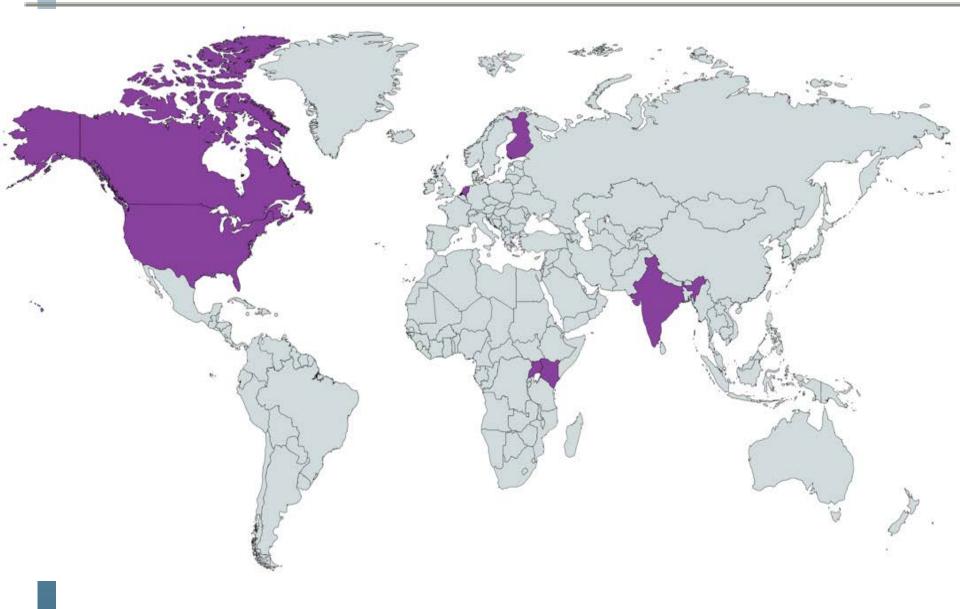
Minimum Income Pilot Programs

- □ The idea for a minimum income dates back to Sir Thomas More's political satire, *Utopia*, first published in 1516.
- □ The first pilot studies to test the notion were launched in 1960s and 70s.
- □ Findings from these experiments included:
 - Some evidence of decrease in paid employment, especially for secondary earners and youths
 - Hospital visits decreased and mental health improved
 - School attendance and high school graduation rates increased
 - □ However, these results are inconclusive. The studies used small sample sizes, incomplete data collection methodology, and none were replicated
- None of these pilot program, past or present, provided a cash payment that would cover 100% of basic needs.
 - Other programs provide(d) a modest cash payment to <u>supplement</u> other sources of income, and not a cash payment that <u>supplants</u> wage income

U.S. Current or Completed Minimum Income Pilots



Countries Conducting Minimum Income Pilot Experiments

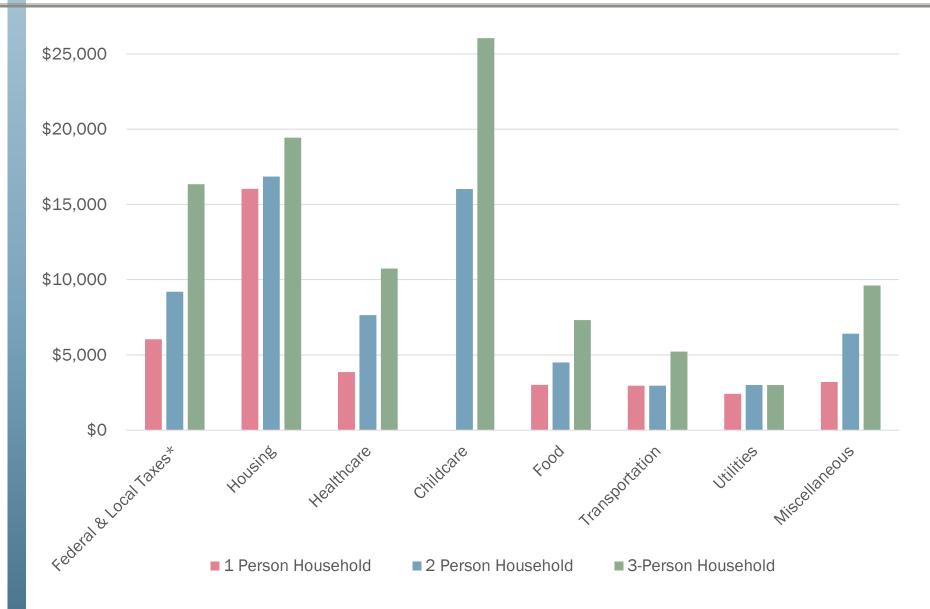


Estimated Income Needed to Afford Basic Necessities in D.C.

| | 1 Person Household 1 adult (25 yrs) | 2 Person Household 1 Adult (25 yrs) & 1 Child (2 yrs) | 3 Person Household 1 Adult (25 yrs) & 2 Children (2 & 9 yrs) |
|--|---|--|--|
| Federal & Local Taxes* | \$6 <i>,</i> 038 | \$9,196 | \$16,345 |
| Housing | \$16,032 | \$16,848 | \$19,440 |
| Healthcare | \$3,856 | \$7,648 | \$10,740 |
| Childcare | \$0 | \$16,025 | \$26,052 |
| Food | \$3,005 | \$4,497 | \$7,313 |
| Transportation | \$2,953 | \$2,953 | \$5,221 |
| Utilities | \$2,417 | \$2,996 | \$2,996 |
| Miscellaneous | \$3,204 | \$6,408 | \$9,612 |
| Cost of Living, Annual | \$36,988 | \$66,113 | \$96,885 |
| Hourly Wage and Benefits [†] | \$17.78 | \$31.79 | \$46.58 |

*Tax liability assuming a wage or salary income that is high enough to support basic needs. [†]Assuming full-time, year-round employment

Estimated Income Needed to Afford Basic Necessities in D.C.



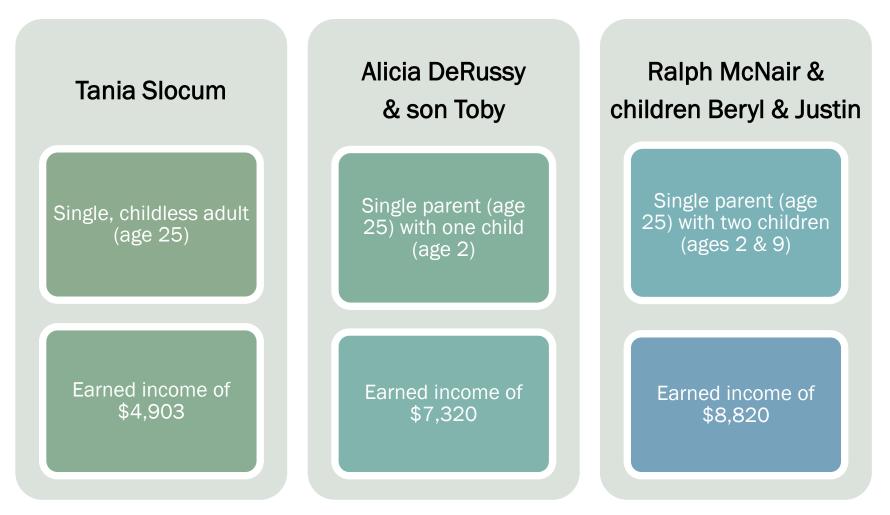
*Tax liability assuming a wage or salary income that is high enough to support basic needs.

Estimated Cost of Living vs. Federal Poverty Level (2017)

| Number of People in Household | 1 | 2 | 3 |
|---|----------|----------|----------|
| Budget Office's D.C. Cost of Living Estimate | \$36,988 | \$66,113 | \$96,885 |
| 100% of the Federal Poverty Level | \$12,060 | \$16,240 | \$20,420 |
| 450% of the Federal Poverty Level | \$54,270 | \$73,080 | \$91,890 |

Can Low-Income Households Make Ends Meet?

- □ How do low income households afford their basic needs in DC?
- This study examines three fictional low-income households with earnings equal to the average income for households in DC below the Federal Poverty Level

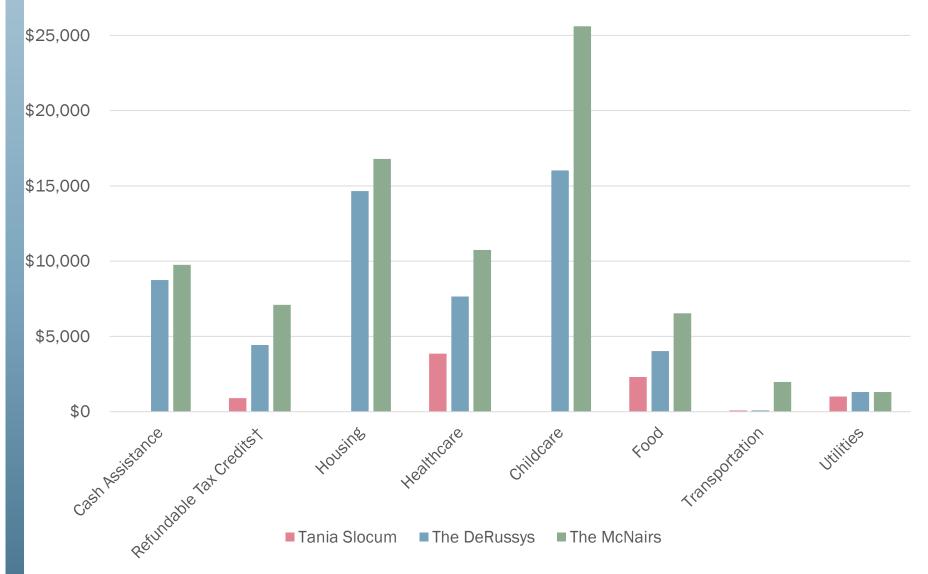


Estimated Value of Social Safety Net for Three Fictional D.C. Households*

| Tania Slocum 1 Adult (Age 25) | The DeRussys 1 Adult (Age 25) & 1 Child (Age 2) | The McNairs 1 Adult (Age 25) & 2 Children (Ages 2 & 9) |
|---|--|---|
| \$4,903 | \$7,320 | \$8,820 |
| \$0 | \$8,750 | \$9,750 |
| \$897 | \$4,427 | \$7,100 |
| \$0 | \$14,652 | \$16,794 |
| \$3,856 | \$7,648 | \$10,740 |
| \$0 | \$16,025 | \$25,612 |
| \$2,304 | \$4,028 | \$6,531 |
| \$80 | \$80 | \$1,970 |
| \$1,002 | \$1,302 | \$1,302 |
| \$8,139 | \$56,913 | \$79,799 |
| | 1 Adult (Age 25) \$4,903 \$0 \$0 \$897 \$0 \$3,856 \$3,856 \$3,856 \$0 \$3,856 \$0 \$1,002 \$1,002 \$ \$8,139 | 1 Adult (Age 25) 1 Adult (Age 25) & 1 Child (Age 2) \$4,903 \$7,320 \$0 \$8,750 \$897 \$4,427 \$0 \$14,652 \$3,856 \$7,648 \$0 \$16,025 \$80 \$80 \$1,002 \$1,302 |

^{*}Assuming that households receive all of the social assistance benefits to which they are eligible. The value of a benefit is an estimate of what the fictional households would need to spend if they did not have a public subsidy and had to privately purchase a similar set of goods or services. [†]Assuming earned income of \$4,903 for Slocum; \$7,320 for DeRussy; and \$8,820 for McNair

Estimated Value of Social Safety Net for Three Fictional D.C. Households*



*Assuming that households receive all of the social assistance for which they are eligible. *Assuming earned income of \$4,903 for Slocum; \$7,320 for DeRussy; and \$8,820 for McNair.

Estimated Annual Gap in Resources between Private Resources, the Public Social Safety Net, & the Cost of Living

| | Tania Slocum 1 Adult (25 yr) | The DeRussys 1 Adult (25 yr) & 1 Child (2 yr) | The McNairs 1 Adult (25 yr) & 2 Children (2 & 9 yrs) |
|--------------------------------------|--|--|---|
| Wage & Salary Income* | \$4,903 | \$7,320 | \$8,820 |
| Value of Public Social Safety Net | \$8,139 | \$56,913 | \$79,799 |
| Cost of Living ⁺ | \$31,842 | \$57,935 | \$82,049 |
| Annual Gap in Resources [‡] | (\$18,800) | \$6,298 | \$6,571 |

Eligibility for Benefit ≠ Receipt of Benefit

It is unlikely that a household will receive all safety net supports they are eligible to receive.

*Before taxes

[†]Including federal and state income and FICA tax liability based on fictional households' earned income.

[‡]Positive number indicates surplus.

D.C. Households Actually Receiving Safety Net Benefits (select)

❑ Approximately 38,993 D.C. households (or 14.1% of the total) have incomes below the Federal Poverty Level.

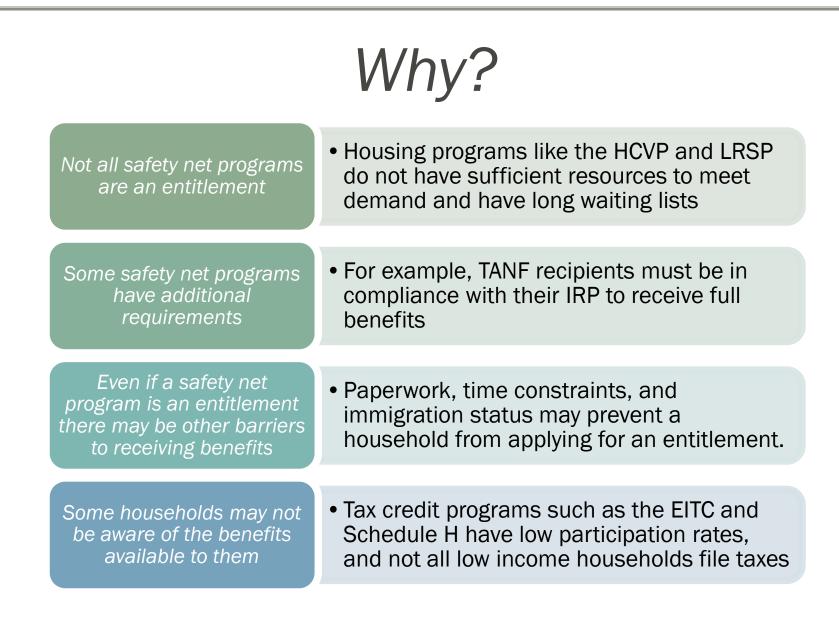
| Social Safety Net Program | Number of Households Receiving Benefit | Percent of D.C. Households |
|--|---|-------------------------------|
| TANF or local cash assistance | 15,669 | 5.7% |
| Federal EITC*, ⁺ | 51,000 | 14.8% |
| Local EITC ^{*, †} | 58,493 | 17.0% |
| Public Housing or HCVP/LRSP Voucher | 20,536 | 7.4% |
| Public Health Insurance Subsidies ^{‡,†} | 277,533 | 39.6% |
| SNAP voucher ⁺ | 74,126 | 26.8% |
| LIHEAP ⁺ | 21,000 | 5.7% |

*Number of tax filers, not households.

[†]This benefit is available to households who have incomes above the Federal Poverty Level.

[‡]Number of individuals, not households.

Most Households Do Not Receive All Of The Safety Net Programs For Which they Qualify

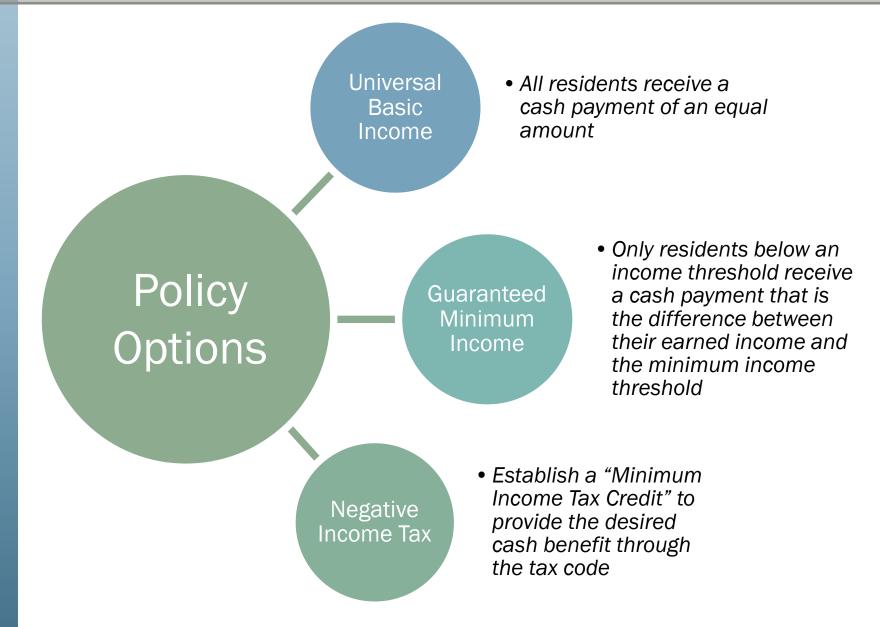


Federal and Local Funds Dedicated to Social Support Programs

- Annual federal and local fund appropriations for social support programs in the District of Columbia's budget approach \$4B.
- In FY 2016, the District government received at least \$2.65B in federal payments and grants for means-tested poverty alleviation programs.
- Raising District residents' income significantly above the FPL could put these federal payments and grants at risk.

| Federally-Funded Public Benefit | Federal Grants in District's FY16 Operating Budget |
|--|---|
| Medicaid | \$2,035,326,138 |
| Supplemental Nutrition Assistance Program (SNAP) | \$225,333,286 |
| Temporary Assistance for Needy Families (TANF) | \$172,404,715 |
| Title I School Funding | \$45,881,592 |
| Free and Reduced School Meals | \$39,875,600 |
| Housing and Urban Development (HUD) | \$37,847,434 |
| DC School Choice | \$32,579,571 |
| Child Care | \$20,346,329 |
| Head Start | \$14,396,245 |
| Women, Infant, and Children (WIC) | \$13,492,836 |
| Low-Income Home Energy Assistance Program (LIHEAP) | \$10,447,479 |
| Total | \$2,647,931,225 |

Three Approaches to Providing a Basic Income



Estimating the Cost to the District of Various Policy Options

The Office of the Budget Director considered the following when estimating the cost of the various policy options:

Workforce Participation

- How would workers respond to a minimum income program?
- Would they continue to work the same number of hours or reduce their participation in the workforce?

Eligibility for Existing Federal Programs

 How would a program affect District residents' eligibility for federal income maintenance payments, or other federal payments to the District that are based on a given income threshold?

Funding Mechanism

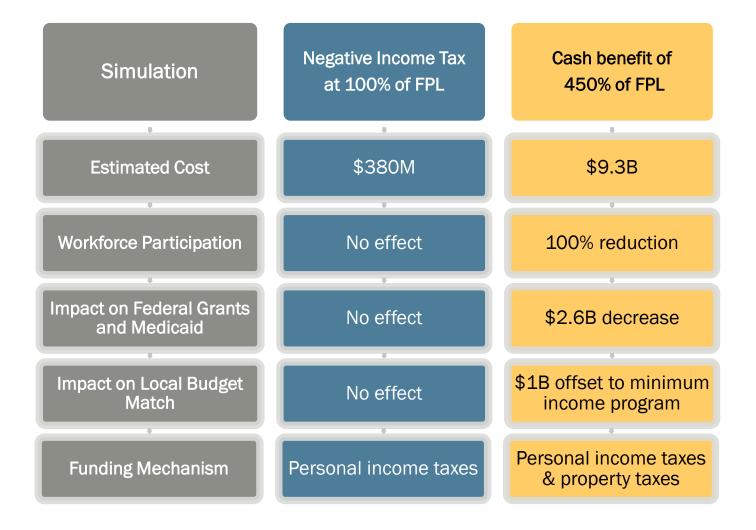
• How would the District raise the required amount of revenue an increase in personal taxes, property taxes, or some other funding mechanism?

Economic Model: Overview of REMI

Economic forecasting models help governments, institutions, and private sector firms make informed projections about how a policy change would affect the regional labor market and economy.

Our analysis uses REMI PI+ v2.0.3, a 70-industry-sector economic model of the Washington, DC, Metropolitan Statistical Area developed by Regional Economic Modeling Inc. The model compares the projected economic forecast over 10 years in which the District continues to have no minimum income program, to the projected economic conditions in the District over 10 years if various versions of the program were implemented.

Assumptions for Policy Options/Modeling Scenarios



Negative Income Tax = 100% of Federal Poverty Level

| Variable Category | Variable Detail | Region | Units | 2017 | 2018 | 2019-2026 | 2027 | 2028 |
|-------------------|---------------------------------|--------|-------------------------------|------|------|-----------|------|------|
| Personal Taxes | Total | DC | 2015 Fixed National \$ (M) | 0 | 380 | 380 | 380 | 0 |
| Transfer Payments | Earned Income Tax Credit (EITC) | DC | 2015 Fixed National \$ (M) | 0 | 380 | 380 | 380 | 0 |

Cash Benefit = 450% of Federal Poverty Level

| Variable Category | Variable Detail | Region | Units | 2017 | 2018 | 2019-2026 | 2027 | 2028 |
|---|--|--------|-------------------------------|------|--------|-----------|--------|------|
| Personal Taxes | Total (including \$0.5 billion offset) | DC | 2015 Fixed National \$ (M) | 0 | 4,150 | 4,150 | 4,150 | 0 |
| Property Taxes | Total (including \$0.5 billion offset) | DC | 2015 Fixed National \$ (M) | 0 | 4,150 | 4,150 | 4,150 | 0 |
| Transfer Payments | Other income maintenance benefits (including \$1 billion offset) | DC | 2015 Fixed National \$ (M) | 0 | 8,300 | 8,300 | 8,300 | 0 |
| Transfer Payments | Public assistance medical care benefits (Medicaid) | DC | 2015 Fixed National \$ (M) | 0 | -2,035 | -2,035 | -2,035 | 0 |
| Transfer Payments | Supplemental Nutrition Assistance Program (SNAP) | DC | 2015 Fixed National \$ (M) | 0 | -225 | -225 | -225 | 0 |
| Transfer Payments | Other income maintenance benefits (TANF + WIC + LIHEAP + reduced lunch) | DC | 2015 Fixed National \$ (M) | 0 | -236 | -236 | -236 | 0 |
| Federal Civilian Government Spending | Total (Title I Schools + childcare + HUD + Head Start + DC School Choice) | DC | 2015 Fixed National \$ (M) | 0 | -151 | -151 | -151 | 0 |

Varying effect on employment and GDP

• The results from all four policy options/modeling scenarios indicate that establishing a minimum income program would have a negative impact on District employment and GDP, although the impact of each scenario varies greatly.

Economic stimulus is limited

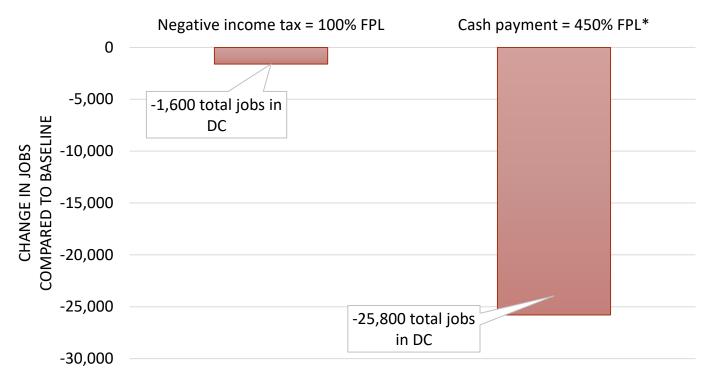
 The model predicts that the economic stimulus generated by additional spending among low-income residents would be outweighed by the dampening effect of significantly raising taxes. The latter would be exacerbated by some higher-income District residents moving to lower-tax jurisdictions.

Many benefits cannot be captured in economic model

• As with any policy proposal, Councilmembers will need to weigh the potential benefits of minimum income—such as increased school attendance rates, reduction in hospital visits, improved mental health and fewer work-related injuries—against the potential costs of reduced employment and lower GDP.

Economic Impact – Total District Employment

- The negative impact on total employment in the District varies significantly depending on the amount of supplemental income—from a decrease of 1,600 jobs to a decrease of 25,800 jobs after ten years.
- □ This represents a decrease of 2% to 36% in 10-year employment growth.
- □ Total employment includes residents and non-residents.



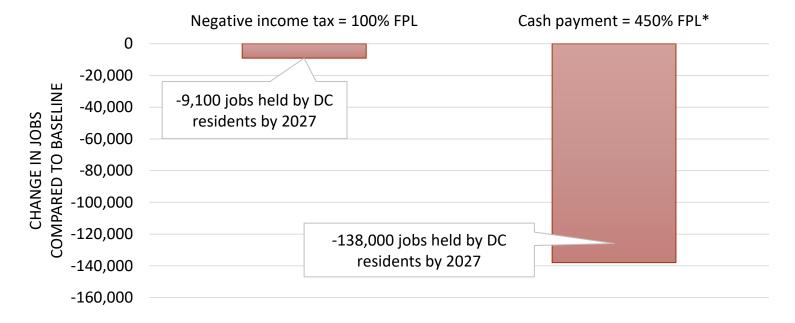
Impact in 2027 on Total District Employment

*Cash payment = 450% FPL assumes all DC residents making <450% FPL reduce work hours to zero

Economic Impact – District Resident Employment in DC

- □ The change in residence-adjusted employment indicates a decrease in the number of jobs located in the District that are held by District residents.
- The impact varies from a decrease of 9,100 jobs to a decrease of 138,000 jobs after ten years.
- This represents a significant decrease of 31% to 476% in DC resident employment growth over ten years.

Impact in 2027 on Jobs Located in DC, Held by DC Residents

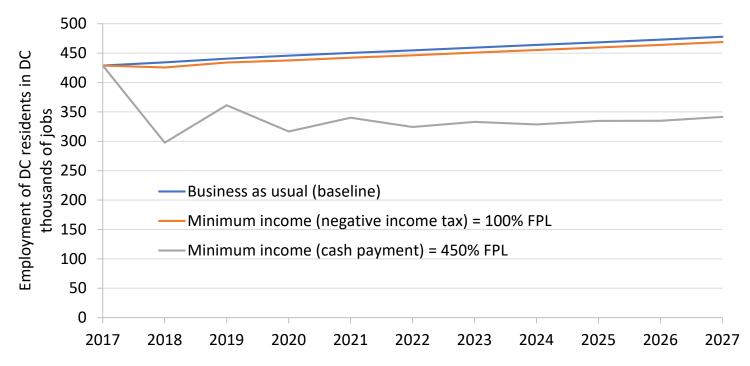


Economic Impact – District Resident Employment in DC

- The results indicate that the negative impact on employment would affect District residents disproportionately.
- District residents may have an economic incentive to leave the District to avoid significantly higher taxes without necessarily giving up their jobs in the District.

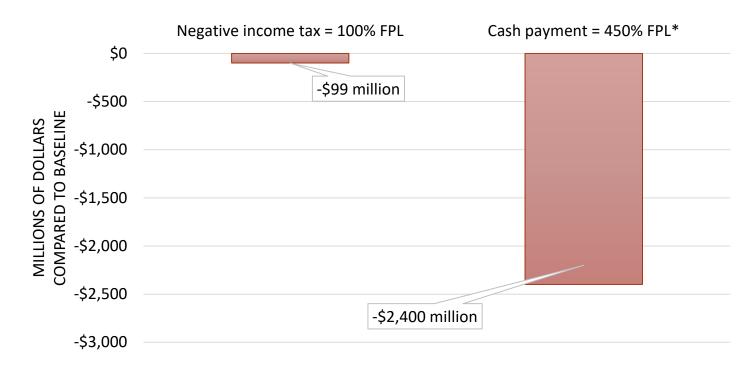
Jobs Located in DC, Held by DC Residents

Compared to the Baseline



Economic Impact - GDP

- The model results predict a negative impact on the District's overall GDP, although the magnitude differs greatly between simulations.
- The negative impact on GDP lessens over time, as the District economy recovers from the shock of losing \$2.6 billion in federal grants and payments that would occur with a minimum income equal to 450% of FPL.



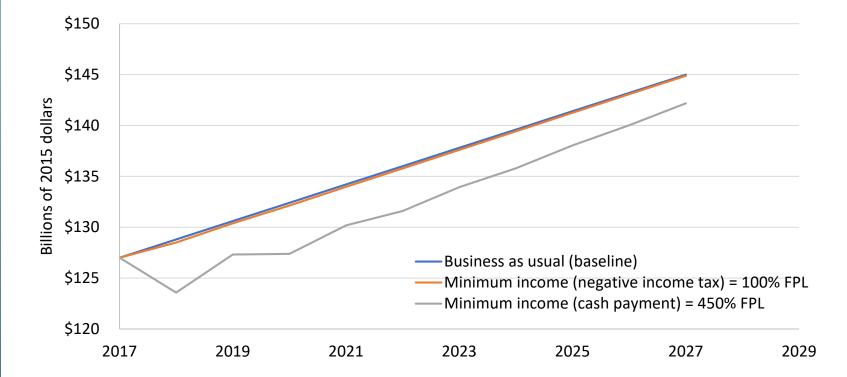
Impact in 2027 on District GDP

*Cash payment = 450% FPL assumes all DC residents making <450% FPL reduce work hours to zero

Economic Impact – GDP

- District GDP is projected to grow from \$127 billion in 2016 to \$145 billion in 2027.
- The minimum income program's impact on District GDP growth would range from a decrease of 0.6% to a decrease of 13%.

GDP in the District Compared to the Baseline

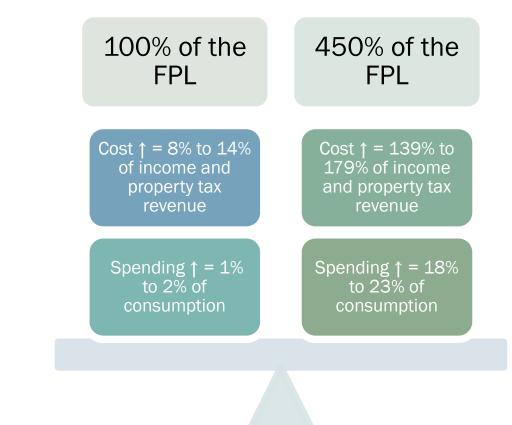


(2015 dollars)

Economic Impact – Tax Increase vs. Consumption Increase

The District collected \$2.51 billion in personal and business income taxes and \$2.52 billion in property taxes in FY 2017. By comparison, total personal consumption in the District in 2017 was about \$40 billion.

Proportionally, the "bang for the buck" is roughly the same in both scenarios; the increase in consumption is ~ 13% to ~14% of the tax increase



Conclusion



• The Budget Office estimates that it costs a family of three living in the District \$96,885 per year to meet their basic needs.

Providing a cash payment to meet the entirety of a household's basic needs would double DC's local funds budget

• Providing a minimum income equal to this threshold would require an increase in annual District expenditures of \$7B-\$9.3B.

Providing such a robust benefit would have a negative impact on DC's economy

 Providing a minimum income to DC households that would meet all basic needs would reduce overall employment in the District and could force DC to forgo about \$2.66B in federal payments and grants.

A "Minimum Income Tax Credit" or moderate cash payment could be achievable

 A more moderate cash payment or negative income tax at least may provide additional resources to DC residents without significantly reducing employment or putting federal funds at risk. Presentation and report prepared by the Council of the District of Columbia, Office of the Budget Director

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