

ECONOMIC IMPACTS OF THE COVID-19 PANDEMIC

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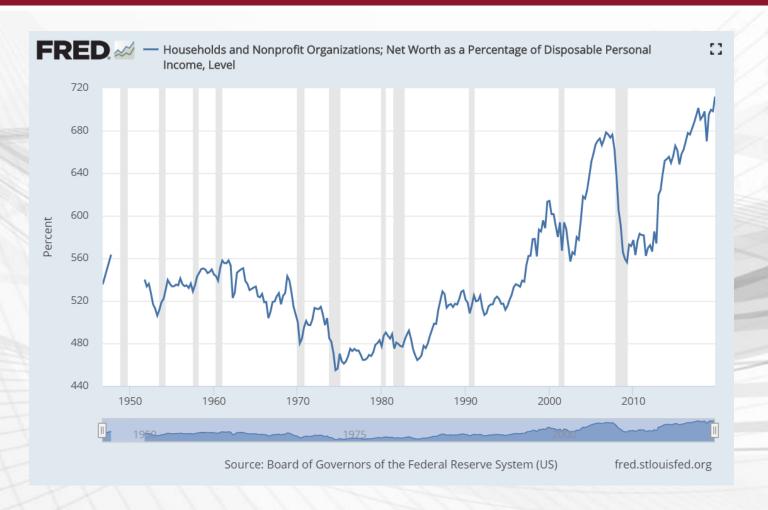
Where We Started



- ☐ The "Everything Bubble": high asset prices in almost every asset class—stocks, bonds, real estate
- Record low unemployment
- A consumption-led economy (access to credit; the "wealth" effect; strong job market)
- Relative weakness in investment—business investment, public investment (infrastructure)

Households and Nonprofit Organizations; Net Worth as a Percentage of Disposable Personal Income





COVID-19 Shock



- Significant health impacts
 - 700k+ confirmed cases worldwide, 35k+ deaths
 - U.S. with 140k+ confirmed cases (20%), 2.5k+ deaths
- Sudden stop recession, policy response
 - 3/26 UI report: 3.3 million seasonally adjusted claims
 - Both supply- and demand-side shocks
 - Fed intervenes aggressively
 - Cuts FF rate to 0%, expands balance sheet
 - Stimulus package
 - Cash assistance, UI expansion, aid for businesses

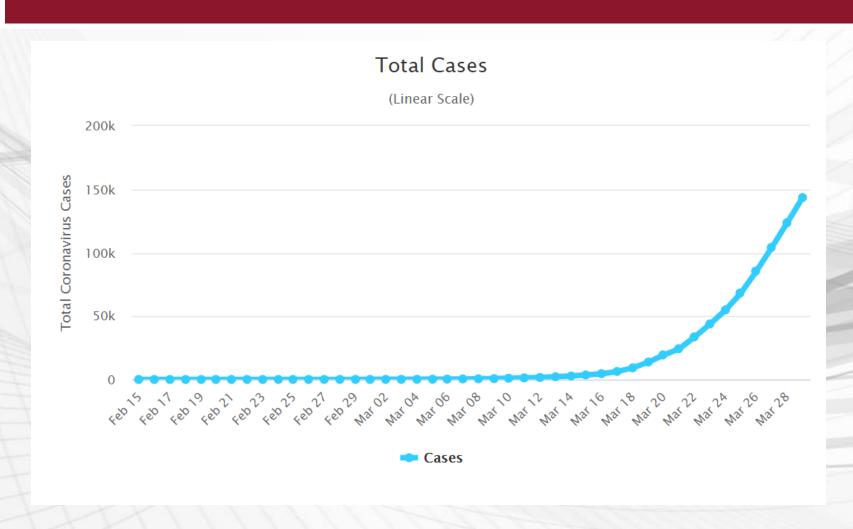
Sudden Stop Recession



- Supply shock
 - Production pauses (by government order or voluntary)
 - Increased absenteeism & lower productivity
 - Supply chain disruptions
 - Wages increasing for needed workers
 - Higher mortality
- □ Demand drop
 - Decline/shift in domestic consumer spending
 - Government order, job/income loss, consumer confidence
 - Declines in global demand for exports
 - Higher mortality

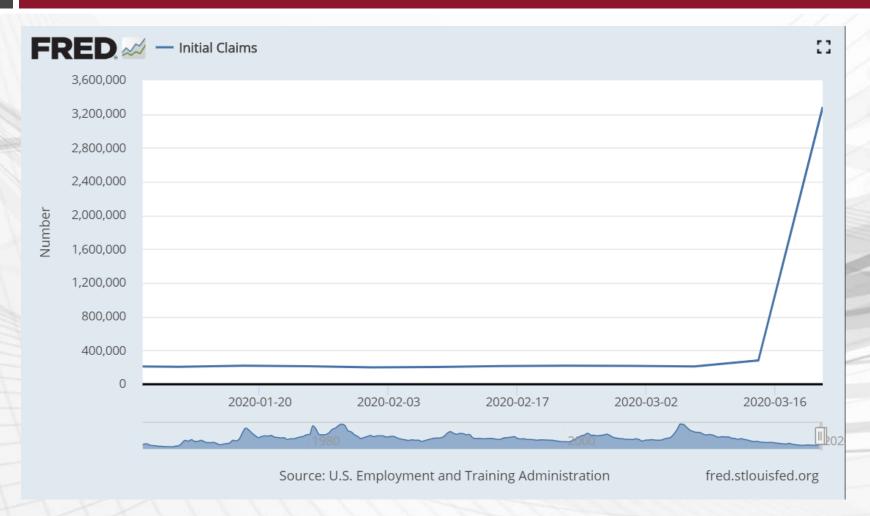
Total U.S. COVID-19 Cases REMI





Initial Claims (2020 YTD) REMI



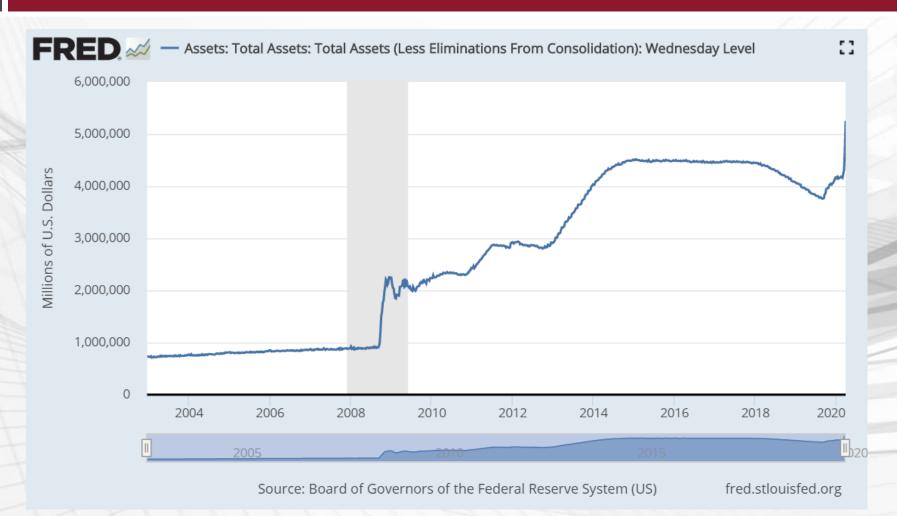


Initial Claims (1967-2020) REMI



Total Assets (Less Eliminations From Consolidation): Wednesday Level





Impacts over Time



- Uncertainty about economic recovery, changes
- Policy at federal (esp. stimulus), state, and local levels will have a significant impact
- Short-Term: How to prioritize testing, decide when/how to impose & lift shutdowns
- Medium-Term: Support business recovery, evaluate budgetary impacts
- Long-Term: Supply chain shifts, resilience/ efficiency balance, long-distance agglomeration

Objective



- Simple, quick-to-implement new state/regional forecast based on COVID-19 repercussions
- □ Easily modified for best-case, worse-case, etc.
- Allows for "what-ifs?" either as shocks or as policy decisions that a Governor wants to look at
- For example, "what if" international college student enrollment drops by 25% in the fall; or "what if" the Governor cancels events, closes restaurants

Scenarios



- □ Short-Term
 - Impact of shutdowns/layoffs in different sectors

- □ Medium-Term
 - Impact of national slowdown on state revenues
 - State interventions to mitigate economic, fiscal losses

- □ Long-Term
 - Impact of changes in economic geography

Methodology: Overview



Modify Baseline National Forecast to Reflect National COVID-19 Slowdown/Recession Scenario

Use COVID-19 National Forecast to Drive State/ Regional Forecast

3. Additional Modifications/What-Ifs for State/ Region

Methodology: Details



- User has new national GDP growth forecast from Moody's, IHS, RSQE, etc., or has exogenous growth assumptions (annual, Q2 – important for states)
- User creates "New National Control" in Tax-PI or PI+ to create a national forecast scenario
- This COVID-19 national forecast is the new driver for an updated regional forecast
- □ Further adjustments on top of "New Regional Control" to reflect relative differences from nation

National Forecast Updates REMI



- □ UCLA Anderson: -0.4% (Q2 -6.5%, Q3 -1.9%)
- □ IHS Markit: -0.2%
- □ Moody's: Q1 -1.6%, Q2 -2.5%
- □ Morgan Stanley: Q2 -4%
- □ Deutsche Bank: -1% (Q2 -13%)
- □ Pantheon: Q2 -10%
- □ Note: GM, Ford, Fiat Chrysler, Honda, Toyota temporarily shutting down North American plants

As of: March 18, 2020



Model Demonstration