

# Economic Uncertainty: Impacts on State and Local Budgets

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### Regional Economic Models, Inc.

what does REMI say? sm

## Areas of Uncertainty



- Tariffs
- Slow growth/recession due to uncertainty
- Federal government spending
- Immigration
- Federal tax policy
- Interest rates



- IMF downgraded U.S. growth forecast by 0.9% to 1.8% in 2025
- Goldman Sachs has a 40% probability of recession, JP Morgan at 60%
- Blue Chip consensus forecast from over 2% at end of February to about 0.5% now
- GDPNow has -2.2% quarter growth (-.1% taking out import/export of gold)
- Variety of factors related to uncertainty, especially U.S. fiscal policy uncertainty



Introduction

Tax-PI Methodology

Scenario 1: Lower US GDP Growth

Scenario 2: Reduced Immigration

Scenario 3: Federal Job Cuts

Conclusion/Q&A

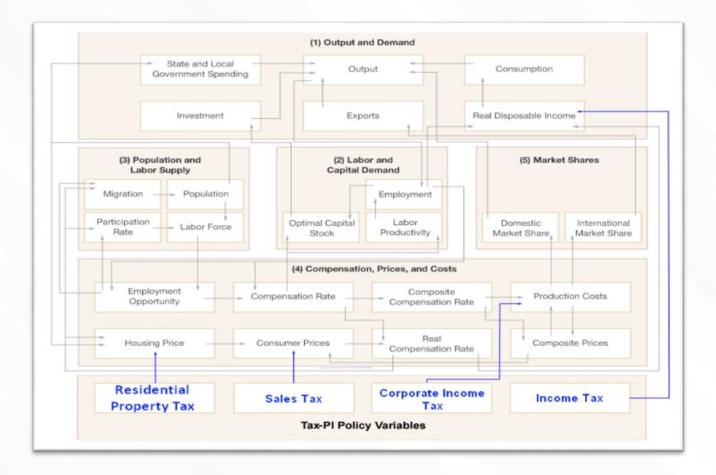
#### Model Simulation: REMI Tax-PI



## Tax-PI

REMI Tax-PI is the only commercially available dynamic macroeconomic and fiscal impact analysis tool.

Tax-PI allows users to understand the deep linkages and relationship between a budget and its economic foundation.





- Using REMI Tax-PI to forecast state-level economic and fiscal effects
- Tax-PI also estimates the total revenue and spending effects of economic changes
- Method
  - Create a calibrated budget based on regional data
  - Create a regional control with this budget attached to forecast baseline budget levels
  - Run simulations on this regional control to see how policy affects your budget

REMI

The model:

- Tax-PI for NY State
- Regions: 12 region model
  - 10 sub-regions of New York, 1 rest of NYC metro, 1 rest of US
- Baseline forecast for US and regional economies
- Revenue forecast is driven by economic conditions
  - E.g income tax is driven by personal income
- Economic and revenue forecast for reach region in NY State and NYC metro



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- 1% reduction in US GDP growth compared to baseline
  - New National Control Forecast 1% lower growth in 2025; 0.5% 2026; baseline 2027
  - Run new regional control with budget using lower-growth US forecast
  - Evaluate economic and fiscal effects (compare results for low-growth forecast to baseline forecast)



## Model Simulation in Tax-PI



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- 50% reduction in inflow of international migration
  - New Regional Control with our calibrated budget
  - Run a simulation on this regional control using the international migration policy variable with all age/race/gender cohorts set to a 50% reduction
  - Evaluate economic and fiscal effects (compare simulation results to regional control with calibrated budget)



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Multi-pronged effort to reduce the federal workforce

- Deferred Resignation Program (~77,000 workers accepted)
- Firing probationary workers (fewer protections, SCOTUS recently upheld)
- Wider staffing, funding cuts (~60,000 so far, plans for another ~150,000; NIH)
- Eliminating departments and agencies (USAID, CFPB, Department of Education)
- Politically motivated firings and layoffs (DOJ, FBI, IGs)
- Creating a hostile work environment (5 things, "unproductive", RTO, uncertainty)





• Federal workforce reductions pulled from <u>layoffs.fyi</u> (as of April 7, minor adjustments)

|     | regory<br>Pepartment of Transportation (DO <sup>Count</sup> 4 | ✓ Sum 775    | ✓ Sum 0  |                   |                     |        |                    |                  |              |                   |                     |                                   |                                |
|-----|---|--------------|----------|-------------------|---------------------|--------|--------------------|------------------|--------------|-------------------|---------------------|-----------------------------------|--------------------------------|
| L   |   |              | Sum O    |                   |                     |        |                    |                  |              |                   |                     |                                   |                                |
| 48  | Federal Aviation Administration (FAA)                         | 400          |          | 2/17/2025         | DOGE Layoff         |        |                    |                  |              | https://www.reu   | iters.com/world     |                                   |                                |
| 49  | Federal Transit Administration (FTA)                          |              |          | 2/14/2025         | DOGE Layoff         | Unspe  | ecified number     |                  |              | https://www.cnk   | oc.com/2025/0       |                                   |                                |
| 50  | National Highway Traffic Safety Adminis                       | 32           |          | 2/14/2025         | DOGE Layoff         | 4% of  | f 800              |                  |              | https://www.reu   | iters.com/world     |                                   |                                |
| 51  | Unspecified agencies in DOT                                   | 343          |          | 2/14/2025         | DOGE Layoff         | Rema   | inder of the 775-p | erson Feb. 14-24 | layoff not c | https://storage.o | courtlistener.co    |                                   |                                |
| CAT | EGORY   |              | 70 Na    | ational Park Ser  | vice (NPS)          |        | 1,000              |                  | 2/19/2025    | DOGE Layoff       |                     |                                   | https://apnews.com/article/tru |
| ~ D | Count 6 Count 6   | ∨ Sum 27,616 | 71 Na    | ational Science   | Foundation (NSF)    |        | 168                |                  | 2/18/2025    | DOGE Layoff       |                     |                                   | https://www.npr.org/2025/02/   |
| 52  | U.S. Mint   | 8            | 72 Of    | fice of Personn   | el Management (C    | OPM)   | 75                 |                  | 2/24/2025    | DOGE Layoff       |                     |                                   | https://www.reuters.com/world  |
| 53  | Bureau of Engraving and Printing (BEP)                        | 48           | 73 Of    | fice of Personn   | el Management (C    | OPM)   | 70                 |                  | 2/13/2025    | DOGE Layoff       |                     |                                   | https://federalnewsnetwork.co  |
| 54  | Bureau of the Fiscal Service (BFS)                            | 169          | 74 Sn    | nall Business A   | dministration (SBA  | )      |                    | 2,700            | 3/21/2025    | DOGE Layoff       | A 43% layoff is und | ler consideration                 | https://www.sba.gov/article/20 |
| 55  | Internal Revenue Service (IRS)                                | 20,000       | 75 Sn    | nall Business A   | dministration (SBA  | )      | 720                |                  | 2/11/2025    | DOGE Layoff       |                     |                                   | https://www.politico.com/news  |
| 56  | Internal Revenue Service (IRS)                                | 7,315        | 76 So    | cial Security Ad  | dministration (SSA) | )      |                    | 7,000            | 2/27/2025    | DOGE Layoff       |                     |                                   | https://apnews.com/article/soc |
| 57  | Office of the Comptroller of the Currenc                      | 76           | 77 U.:   | S. Agency for G   | ilobal Media (USA   | GM)    | 1,300              |                  | 3/17/2025    | DOGE Layoff       |                     |                                   | https://www.cbsnews.com/new    |
|     |   |              | 78 U.:   | S. Digital Servio | e (USDS)            |        | 50                 |                  | 2/14/2025    | DOGE Layoff       |                     |                                   | https://www.nextgov.com/peo    |
|     |   |              | 79 U.    | S. Securities an  | d Exchange Comm     | nissio | 500                |                  | 3/21/2025    | DOGE Layoff       | 10% of 5,000 empl   | oyees leaving via buy-out program | https://www.politico.com/news  |
|     |   |              | 80 Ur    | nited States Pos  | stal Service (USPS) |        |                    | 10,000           | 3/14/2025    | DOGE Layoff       |                     |                                   | https://apnews.com/article/us  |
|     |   |              | CATEGORY | ed Resignatior    | n Program Co        | ount 1 | ✓ Sum 77,000       | ∨ Sum <b>0</b>   |              |                   |                     |                                   |                                |
|     |   |              | 81 De    | eferred Resigna   | tion Program        |        | 77,000             |                  | 2/13/2025    | Deferred Re       | Employees who vo    | luntarily resign get paid through | https://www.cnn.com/2025/02    |

## Methodology



- Model Inputs: Job Losses & Associated Salaries, by state
  - Two scenarios: Current Losses, Current & Planned Losses
- Study Period: 4 Years
  - Job losses held constant
  - Salaries inflated using model baseline salary forecasts for federal workers by state
- Tool: REMI PI<sup>+</sup> 70-industry, 51-region model of 50 states + D.C.
  - Industry detail roughly at 3-digit NAICS code level (intermediate)

## Results



- I will show the following types of results:
  - Employment
  - GDP
  - Personal Income
- I will show results for:
  - DMV Region (D.C., Maryland, and Virginia combined) Incl. Population Impact
  - Entire U.S.

## Results

**DMV** Region

• Current Losses:

• Current & Planned Losses:

| Result  | 2025   | 2026   | 2027   | 2028   | Average |  |
|---|--------|--------|--------|--------|---------|--|
| Employment  | -118.9 | -117.6 | -118.4 | -115.1 | -117.5  |  |
| GDP   | -17.6  | -17.5  | -17.8  | -17.6  | -17.6   |  |
| Personal Income   | -13.3  | -14.1  | -14.9  | -15.3  | -14.4   |  |
| Population  | -28.7  | -48.1  | -64.0  | -76.3  | -54.3   |  |
| Employment & Population in Thousands; GDP & Personal Income in Billions of 2025 Dollars |        |        |        |        |         |  |

| Result  | 2025   | 2026   | 2027   | 2028   | Average |  |  |  |
|---|--------|--------|--------|--------|---------|--|--|--|
| Employment  | -182.5 | -178.1 | -178.7 | -173.1 | -178.1  |  |  |  |
| GDP   | -28.2  | -27.8  | -28.2  | -27.7  | -28.0   |  |  |  |
| Personal Income   | -19.8  | -20.8  | -22.0  | -22.5  | -21.3   |  |  |  |
| Population  | -38.4  | -64.1  | -85.2  | -101.7 | -72.4   |  |  |  |
| Employment & Population in Thousands; GDP & Personal Income in Billions of 2025 Dollars |        |        |        |        |         |  |  |  |



## Results



Entire U.S.:

• Current Losses:

| Result          | 2025   | 2026   | 2027   | 2028   | Average |
|-----------------|--------|--------|--------|--------|---------|
| Employment      | -542.3 | -465.5 | -449.6 | -413.7 | -467.7  |
| GDP             | -75.8  | -65.9  | -64.2  | -59.9  | -66.4   |
| Personal Income | -49.0  | -46.2  | -46.7  | -45.5  | -46.8   |
|                 |        |        |        |        |         |

Employment in Thousands; GDP & Personal Income in Billions of 2025 Dollars

• Current & Planned Losses:

| Result  | 2025     | 2026   | 2027   | 2028   | Average |  |  |
|---|----------|--------|--------|--------|---------|--|--|
| Employment  | -1,105.1 | -946.4 | -914.6 | -841.2 | -951.8  |  |  |
| GDP   | -156.7   | -136.2 | -132.9 | -124.1 | -137.5  |  |  |
| Personal Income   | -97.9    | -91.9  | -92.9  | -90.3  | -93.2   |  |  |
| Encyler we get in The suggestion CDD & Democrately access in Billians of 2025 Dellars |          |        |        |        |         |  |  |

Employment in Thousands; GDP & Personal Income in Billions of 2025 Dollars

## Discussion



- In the Current Losses scenario, the DMV region experiences:
  - 25% of the Employment impact (5% of baseline U.S. employment)
  - 27% of the GDP impact (5% of baseline U.S. GDP)
  - 31% of the Personal Income impact (5% of baseline U.S. Personal Income)
    - Larger impact associated with loss of Population to the rest of the U.S.
    - More job loss in the DMV (>1%) than the U.S. (<0.25%) drives out-migration



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## Thank you for attending!

## For more information, please contact info@remi.com